

Södertörns högskola | Institutionen för Samhällsvetenskaper

Magisteruppsats 30 hp | Nationalekonomi | Vårterminen 2011

# The effects of exchange rate volatility on export

– Empirical study between Sweden and Germany

Av: Anh Mai Thi Van

Handledare: Xiang Lin

## **Abstract**

The relationship between exchange rate volatility and trade flow has been examined in a number of previous researches. The paper mainly focuses on investigating the impact of exchange rate volatility on export values from Sweden to Germany during 2000:01 and 2011:06. The Auto Regressive Distributed Lag (ARDL) model is employed to obtain the estimates of the long run equilibrium and the short run dynamics, simultaneously. The results indicate that the exchange rate volatility has significant short run effects on export value in majority of estimated industries while its meaningful long run impacts do not appear in any cases. However, applying the “bounds test” approach, the co-integration is also found in more than half cases due to long run impacts of other factors such as foreign income on export earnings.

*Keywords:* exchange rate, volatility, export, short run effects, long run effects, ARDL, Swedish krona, euro.

## **Acknowledgements**

Exchange rate, trade and their relationship are familiar topics in economics so searching and determining a different approach is the most difficult step in this paper. This task took me much time to handle during the thesis working period. Besides, constructing the ARDL model then running the diagnostic tests offered me a wonderful time to read and gain more new knowledge from previous studies.

I would like to express my sincere thank to Professor Xiang Lin (Doctoral Degree in Economics, Department of Economics, Södertörns University) for his encouragement and instruction during my thesis working period.

My special thanks to my family, my friends for their inspiration and motivations. They always support; advise me to overcome the difficulties during the completion of this paper.

Anh Mai Thi Van

Stockholm, January 13, 2012

# Contents

<b>Abstract.....</b>	<b>2</b>
<b>Acknowledgements.....</b>	<b>3</b>
<b>Contents.....</b>	<b>4</b>
<b>1. Introduction.....</b>	<b>6</b>
<b>2. Literature Review .....</b>	<b>9</b>
2.1. Trade theories .....	9
2.2. Exchange rate regime.....	10
2.3. Impact of exchange rate on trade flow.....	12
<b>3. Early studies.....</b>	<b>17</b>
3.1. Negative effects .....	17
3.2. Positive effects .....	18
3.3. Ambiguous effects.....	19
<b>4. Actual export, exchange rate and its volatility development.....</b>	<b>21</b>
4.1. Bilateral export flows.....	21
4.2. Bilateral exchange rate.....	23
4.3. Exchange rate volatility .....	26
<b>5. Econometric Methodology.....</b>	<b>28</b>
<b>6. Econometric Modeling.....</b>	<b>31</b>
<b>7. Empirical results .....</b>	<b>33</b>
7.1. Stationary Test.....	33
7.2. Optimal lags .....	34
7.3. Short run analysis .....	35
7.4. Long run analysis .....	36
7.5. Diagnostic Tests .....	39
<b>8. Conclusion .....</b>	<b>41</b>
<b>Reference .....</b>	<b>43</b>
<b>Appendix.....</b>	<b>48</b>
<b>A. Data source.....</b>	<b>48</b>

<b>B. Table.....</b>	<b>49</b>
Table 1: Dickey-Fuller (DF) Test.....	33
Table 2: Optimal lags .....	34
Table 3: Short run coefficient estimates of Sweden export model .....	49
Table 4: Long run coefficient estimates of Sweden export model.....	51
Table 5: Diagnostic tests.....	52
Figure 1: The J-curve.....	14
Figure 2: Profits of the firm under price certainty and uncertainty.....	18
Figure 3: Total export values from Sweden to Germany (in billion SEK).....	21
Figure 4: Nominal and real exchange rate development .....	25
Figure 5: Evolution of the exchange rate volatility defined as the first method: 12-month rolling window of the standard deviation in the past monthly real exchange rate.....	27

## **1. Introduction**

Since March 1973 when the Bretton Woods, an international system of monetary management, collapsed, the major currencies have been floating with respect to each other instead of fixed ones based on the US dollar. Besides, export is considered as one of fundamental factors which contribute to the economic growth. To explicitly understand about the effects of exchange rate and its volatility on trade flow specifically in export, many previous papers, both theoretical and empirical ones, have investigated these relationships and provided various results. The exchange rate uncertainty may either hurt to financial market participants or create more opportunities for them. According to Engel & Hakkio (1993), the wide spread of exchange rate variability have important adverse consequences. For the investors, depending on their risk aversion, alteration on investment decision in short term will affect the cash flow of the economic market in the long term. For the trading firms, more volatile exchange value of foreign sales, more reluctant for firms to engage in the international trade. Moreover, Grauwe (1988) summarizes that there has been a reduction in the growth rate of international trade more than 50% since the floating regime is applied. However, following Atish R. Ghosh et al. (1996), trade growth, measured as the sum of export growth and import growth, is almost 3% points higher under floating rates. The question of exchange rate volatility and trade has generated much interesting discussion recently because of many previous ambiguous ideas.

The exchange rate affects trading flow within a given country differently due to dissimilar in economic factors. Sweden, a small size economy in Europe, is included in limited previous researches. The majority of those papers concentrate on using either import or export data of Sweden with the rest of the world (e.g. Kenen & Rodrik, 1986; J. G. Thursby & Thursby, 1987; Qian & Varangis, 1994). Consequently, the implicit assumptions may be carried due to the problems of aggregation bias. Germany is still the largest and most potential

Sweden's trading partner in the world until now. The bilateral export data from Sweden to Germany is not expected to suffer from aggregation bias which occurs when model is estimated on aggregate data. Moreover, by adopting data on different individual product group levels, the group bias phenomenon is probably avoided.

In this paper, the Auto Regressive Distributed Lag (ARDL) bound testing procedure is adopted because of its three major advantages. The main advantage of this approach is to deal with nonsense relationship. In fact, there is a risk of a pure spurious correlation when non-stationary independent series are included in the regression. Thus, ARDL model is applied to yield consistent estimates of the long run coefficients that are asymptotically normal irrespective of whether the underlying time-series are I(1) or I(0) (Pesaran, 1999). Another advantage of ARDL approach is to obtain both short run and long run effects in a single equation. Moreover, this technique is suitable for small sample size (Pesaran, 1999).

The aim of this study is therefore to examine the effects of exchange rate and its volatility on export values from Sweden to Germany by using monthly bilateral data from Jan 2000 to Jun 2011. Furthermore, the paper aims to determine the level of exchange rate or its volatility affecting export value in short run or long run. This study will investigate these relationships in total export value and ten distinct groups of commodities with biggest values: *07 - Metal ores; 17 - Paper and paper products; 19 - Coke and refined petroleum products; 20 - Chemicals and chemical products; 21 - Basic pharmaceutical products and pharmaceutical preparations; 24 - Basic metals; 26 - Computer, electronic and optical products; 27 - Electrical equipment; 28 - Machinery and equipment; 29 - Motor vehicles, trailers and semi-trailers.* (Source: SCB). Beside the export value, exchange rate and its volatility, the industrial production index (IPI) of Germany which represented for Germany income is included in the main regressions.

The discussion of this topic is crucial and necessary to help the single firms or government policymakers react to the exchange rate fluctuation. Following evidences obtained in the paper, a number of new insights in the choice and implementation of exchange rate and trading policy are offered. In addition, this paper is one more evidence to confirm the whether there are long run or short run or both impacts of exchange rate and its variability on the export values. The results may also guide the trading firms to focusing on factors that may be more likely than others to affect export revenues.

This paper shall focus merely on making a survey of total value and 10 main groups of commodities with highest values of export from Sweden to Germany in more than 10 years. Thus, the rest of industries in Sweden were not studied in this paper. Besides, Sweden import from Germany was not examined as well. As such, the results of Sweden trade balance after krona appreciation or depreciation against euro were not provided.

The structure of this paper is organized as follows. After introduction, the second and the third section present the theories and studies of exchange rate, its volatility, trading and their relationships. The fourth part introduces all of data using for econometric modeling, including both of data construction and analysis. Section 5 discusses Econometric Methodology, Econometric Modeling is revealed in section 6. Section 7 describes some of the insight from the empirical results on their relationship. Finally, the concluding section gives the general overview of this paper and detailed empirical results are provided in the appendix

## **2. Literature Review**

### **2.1. Trade theories**

The primary aim in this section is to present the related international trade theories and their developments. Pioneered by Adam Smith in 1776, the classical economic trade theory describes that a country has absolute advantage in ability to produce more goods or service than other countries, using the same amount of resources. Later, in the early 19<sup>th</sup> century, David Ricardo develops the theory of comparative advantage, which is the starting point of the international trade theories. The country has the comparative advantage in producing a product in terms of other products if it has lower opportunity cost than other countries. Moreover, if each country exports the goods in which it has a comparative advantage, both countries can gain benefits from trading between their borders (Krugman & Obstfeld, 2008, p. 29). However, Ricardian model is approached merely by comparing the differences in the productivity of labor. Developing from the trade theory of David Ricardo, Eli Heckscher and Bertil Ohlin, two Swedish economists, try to explain why certain countries have comparative advantages for certain goods with assumption of no differences in technological knowledge in two countries. Following Heckscher- Ohlin (H-O) model, a country will export products that use national abundant and cheap factor(s) and import products that use the countries' scarce factor(s) (Blaug, 1992, p. 190). H-O theory also refers to the factor-proportions theory because it emphasizes the proportions in different production's factors which are used in producing goods in different countries. Since H-O theory is one of the most influent ideas in the international economics, there have been some empirical results against it. Trade often does not run in the direction that the H-O theory predicts (see further in Krugman & Obstfeld, 2008, p. 75).

Regarding Krugman & Obstfeld, the standard trade model was built based on 4 key relationships as result of many diverse effects of trade changes on various countries.

*“(1) the relationship between the production possibility frontier and the relative supply curve; (2) the relationship between relative prices and relative demand; (3) the determination of world equilibrium by world relative supply and world relative demand; and (4) the effect of the terms of trade- the price of a country's exports divided by the price of its imports-on a nation's welfare”* (Krugman & Obstfeld, 2008, p. 89)

In practice, when goods are exchanged directly to other goods based on their relative prices, it is more convenient to use money or term of money in the transactions. Each country, thus, has its own currency and its money price changes can have effects which spill across its borders to other countries. That is the reason why the exchange rate management is regarded as one of the important tasks of each government.

## **2.2. Exchange rate regime**

Exchange rates, the prices of one country's money in terms of others, play a crucial role in international trade because of their strong influences on the current account and other macroeconomic variables. In an open economy, exchange rates allow us to compare the prices of goods and services produced in different countries. Firms use exchange rates to translate foreign prices into domestic currency terms. Furthermore, import or export prices could be expressed in terms of the same currency in the trading contract. This is the reason why exchange rate movements can affect intentional trade flows. Changes in exchange rate are depicted as depreciation or appreciation of one currency. A decline in value of Swedish krona in terms of euro is a depreciation of the Swedish krona against euro and an appreciation is adversely defined. The following conclusion is the illustration about how changes in exchange rate influence a country's export and import:

*“When a country’s currency depreciates, foreigners find that its exports are cheaper and domestic residents find that imports from abroad are more expensive. An appreciation has opposite effects: Foreigners pay more for the country’s products and domestic consumers pay less for foreign products.”* (Krugman & Obstfeld, 2008, p. 320)

Discerning the relationship between exchange rate and relative prices of goods and services whose a currency unit can quote differently, a general principle is illustrated as following statement:

*“All else equal, an appreciation of a country’s currency raises the relative price of its exports and lowers the relative price of its imports. Conversely, depreciation lowers the relative price of a country’s exports and raises the relative price of its imports.”* (Krugman & Obstfeld, 2008, p. 321)

Furthermore, there are two fundamental ways to determine the price of a currency against another: a fixed rate or floating rate. While a fixed or pegged rate is a rate the government sets and maintains as the official exchange rate, a floating exchange rate is decided by the private market through supply and demand. In reality, depending on each economy, each central bank will choose its currency price management to ensure the stability and to avoid inflation.

One of the noticeable advantages of floating exchange rate is to deal with the balance of payments problem. As mentioned earlier, a depreciation of domestic currency could make exports cheaper and imports more expensive; as a result, it increases the demand for goods abroad and reduces the demand for foreign goods in the local country. Conversely, a balance of payments surplus could be eliminated by an appreciation of the domestic currency.

Nevertheless, the fact that a currency change in value introduces uncertainty into trade flows. Sellers may be unsure of how much money they will receive when they sell abroad or

what their actual price overseas is. The rate change will affect prices as well as sales. In a similar way, importers do not know how much it is going to cost them to import a given amount of foreign goods. This uncertainty can be reduced by hedging the foreign exchange risk on the forward or future market.

### **2.3. Impact of exchange rate on trade flow**

In actuality, the trade flows behaviors, are adjusted to exchange rate changes, which is more complicated than all are suggested before. Additionally, these impacts are various in the short or long term. In this section, three important theories explaining the actual pattern of the current account adjustment to exchange rate movement are synthesized.

#### **2.3.1. Marshall-Lerner (ML) condition**

The Marshall-Lerner (ML) analysis attempts to determine the conditions under which a devaluation or depreciation will improve a country's trade balance (Menzies, 2005). On the other hand, a devaluation of the exchange rate leads to a reduction in the price of exports thus the demanded quantity for these exports will increase. At the same time, price of imports will rise and their demanded quantity will diminish. The net effect on the trade balance will depend on price elasticities. Assuming that the current account is initially zero, ML condition argues that depreciation will improve the trade balance in the long run, if the sum of the elasticities of demand of exports and imports (absolute value) is greater than one (Appleyard & Field, 1986). If exported goods are elastic to price, their demanded quantity will increase proportionately more than the decrease in price, and total export revenue will increase. Similarly, the total import expenditure will decrease if imported goods are elastic to price. This leads to the improvement of the trade balance.

The 'elasticity approach', also known as the 'imperfect substitutes' model, is still the most commonly used in balance of trade analysis. With the assumption that ML condition

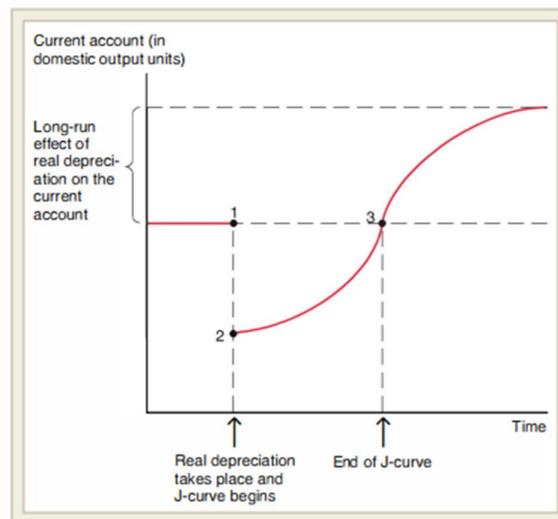
holds, in order to achieve both internal and external balances simultaneously, policymakers can predict the effects of changes in the exchange rate on the balance of payments (Reinert, Rajan, Glass, & Davis, 2009). Additionally, ML condition is known as a condition which determines whether the foreign exchange market is either stable or unstable. If ML condition is fulfilled or the relative exchange rate adjusts quickly over time to the changes in export demand, ML condition will indicate a stable exchange market. It is explained by a flexible exchange rate system; devaluation reduces a deficit or corrects a surplus of the nation's balance of payments (George A. Vamvoukas, 2005). The statement above is related to this study since the exchange rate volatility influences the export revenue.

However, whether the conclusions from the empirical studies of trade are implied exactly and consistently with ML condition or not is still in question for many economists. Staff Team (1984) discovers that the price elasticities of export and import demand are inelastic in the short run, within two to four quarters. Therefore, ML condition is not satisfied, for most of the countries. Moreover, a recent typical finding in the empirical literature reveals that import and export demand elasticities are rather low, and that ML condition does not hold (Boyd, Caporale, & Smith, 2001). In this case, the J-curve existence is used to explain the short run decrease in the current account after the depreciation.

### **2.3.2. The J-curve effect**

The J-curve effect or the J-curve phenomenon is a development of ML condition when the current account is assumed to hold in the long run (Gartner, 1993). The 'J curve' refers to the trend of a country's trade balance following a depreciation of local currency. Over time, more export and less import can occur due to the devaluation of domestic currency; therefore, the trade balance rises, resulting in what is known as a trade 'J-curve' when the path of the trade balance is plotted over time (Hacker & Hatemi-J, 2004). The J-curve shown in Figure 1 describes the time lag with which the real currency depreciation improves the current account.

Right after a real currency depreciation, the current account, measured in domestic output, can deteriorate sharply (the move from point 1 to point 2 in Figure 1) because most exchange rates in import and export contracts are fixed several months in advance. In the first few months after the depreciation, export and import quantity, therefore, may reflect buying decisions that are made on the basis of the old real exchange rate. In this period, the value of the precontracted level of imports in term of domestic products rises while exports measured in domestic output do not change, hence leading to an initial fall in the current account.



**Figure 1:** The J-curve (Krugman & Obstfeld, 2008, p. 448)

In the medium run, after all of the old trading contracts are liquidated; the new contracts signed reflect the new relative price in favor of domestic products. Moreover, on the producers' side, they try to significantly expand foreign consumption of domestic exports by installing an additional plant, equipment and hiring new workers. For importers, they also try to use new production techniques to economize on intermediate inputs and to shift the demand to domestic products from foreign products. The current account starts to improve after the shift in demand takes place (the move from point 2 to point 3 in Figure 1).

Lastly, in the long run, the current account continues to improve afterward. Point 3 in the figure is typically reached normally within a year of the real depreciation (Krugman & Obstfeld, 2008, p. 448).

By the way, a great number of empirical investigations reveal that the J-curve phenomenon is limitedly supported in their analysis (Georgopoulos, 2008; Halicioglu, 2007; Miller, Bolce, & Halligan, 1977, for instance).

The scale of the J-curve is dependent upon the short run degree of pass-through. Consequently, the short run dynamics of pass-through may be an important factor that can explain the overshooting and the volatility of nominal exchange rate (Han & Suh, 1996).

### **2.3.3. Exchange rate Pass-Through**

To fully understand about the effects of nominal exchange rate movement on current account in the short run, the relationship between the export or import prices variation and the exchange rate need to be examined. Goldberg & Knetter (1997) define that exchange rate pass-through (henceforth, ERPT) is the percentage change in local currency import prices resulting from a one percent change in the exchange rate between the exporting and importing countries. In 1996, Han & Suh emphasize that the degree of pass-through from the nominal exchange rate to export price, which is measured by the foreign currency, can differ from either home currency depreciates or appreciates. Moreover, the degree of pass-through is influenced by two key factors: the mark-up and the cost proportion of imported materials, measured by the home currency, in the production of export goods (Peter Hooper & Catherine L. Mann, 1989). On the one hand, the degree of pass-through is one when the mark-up or the difference between the costs of goods or services and their selling prices is fixed. On the other hand, if the mark-up changes by the same proportion as the exchange rate, the degree of pass-through will be zero (Han & Suh, 1996). In practice,

Krugman & Obstfeld (2008) realize that the degree of pass-through may be far less than one in the short run and vice versa in the long run.

Finally, the previous empirical studies show that pass-through coefficients have been quite stable or dramatically shifted over time, differing from each estimated industry or each country (e.g. Campa & Goldberg, 2005; Han & Suh, 1996; Obstfeld, 2002; Peter Hooper & Catherine L. Mann, 1989)

### **3. Early studies**

#### **3.1. Negative effects**

Until recently, high level of exchange rate volatility has long been concerned to impact the costs of importers and exporters. In theory, importers, exporters, and others could hedge the foreign exchange risk on the forward or future exchange market. Statistically, econometricians have now discovered considerable effects: when countries eliminate bilateral exchange rate variability, bilateral trade among the member countries rises significantly (Jeffrey A. Frankel, 2008).

In line with the idea above, many authors assume that higher exchange risk lowers the expected revenue from exports, and therefore reduces the incentives to trade. The exchange rate is the only source of risk for the decision-maker without the availability of hedges (forward contracts, options and portfolios of options) (Gonzaga & Terra, 1997). In the empirical part, export supply equations including real exchange rate volatility as one of the explanatory variables are estimated for Brazil by Gonzaga & Terra (1997). For most specifications, the real exchange rate volatility coefficients are negative.

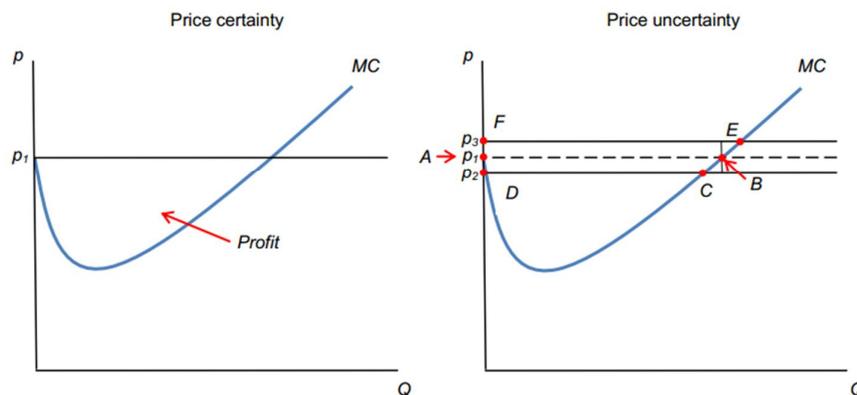
Following Ethier (1973), he states that the exchange rate uncertainty will have a harmful inhibiting effect on world trade. Therefore, the existence of forward exchange market helps limit the risks of trading firms although exchange rate volatility affects firms by different channels.

Either importers or exporters are put under risks from exchange rate volatility in case of considering both the import demand and the export supply of the market. Normally, bilateral contracts are fixed in the exporter's currency so the importers have to bear the risks. If the firms are risk averse, the high exchange rate volatility will lower trade volumes (Hooper & Kohlhagen, 1978).

### 3.2. Positive effects

Opposing to the previous section, some theories are proposed that higher exchange rate volatility is able to increase the potential gains from trade.

Starting with the point of P. Grauwe (1992), he believes that changes in the exchange rate do not only represent a risk but also create opportunities for firms to make profits by using the hypothetical case of a profit-maximizing firm. The two different situations when price is constant and inconstant due to the exchange rate volatility shown in Figure 2. In the left, if the price is constant and perfectly predictable by a firm, its fixed profit will be easily calculated in each period. Conversely, the right picture shows the fluctuated price which is assumed to fluctuate symmetrically between  $p_2$  and  $p_3$  with equal probability. That leads to the profit fluctuates depending on whether the price  $p_2$  or  $p_3$  prevails. When the price  $p_2$  is lower than  $p_1$ , the profit is lower than in the certainty case by the area ABCD. On the other hand, when the price  $p_3$  is higher than  $p_1$ , the profit is higher than the certainty case by the area FEBA. As can be seen from Figure 2, the FEBA area is larger than the ABCD area.



**Figure 2:** Profits of the firm under price certainty and uncertainty (P. Grauwe, 1992, p. 65)

The result reveals that if the price is high, the firm will increase the output hence more profit from the higher revenue per unit of the output is made. However, if the price is low, the

firm will reduce its output to limit the decrease in its total profit. When the volatility increases, it increases the opportunities of large profits.

According to Günter (1991), he argues that exporting firms can gain benefits from an increase in exchange rate volatility under fairly general conditions. Trading firms will optimally adjust their export volumes to the different levels of the exchange rate. In this case, exporting is an option which is exercised if profitable. Besides that, in a small-country, rather than impeding trade, high exchange rate volatility may on average create trade with higher probability in short term under the assumptions of perfect competition and of a monopolist producer (Piet, 1992).

Based on empirical results, Qian & Varangis (1994) find that exchange rate volatility has significantly positive effects on Sweden exports. The positive relationship can be implied that a large devaluation of Swedish krona will increase the export volumes. As they write, 'So even after accounting for the effects of the large devaluations, the coefficient for the impact of exchange rate volatility on exports remained positive and statistically significant'. Moreover, the major results are shown by Augustine C. (1998) that exchange rate volatility has a significant positive effect on the volume of imports of Greece and Sweden.

### **3.3. Ambiguous effects**

A number of previous studies have concentrated on the effects of exchange rate volatility on either exports or imports from one country to another; or from one country to the rest of the world then have provided ambiguous results.

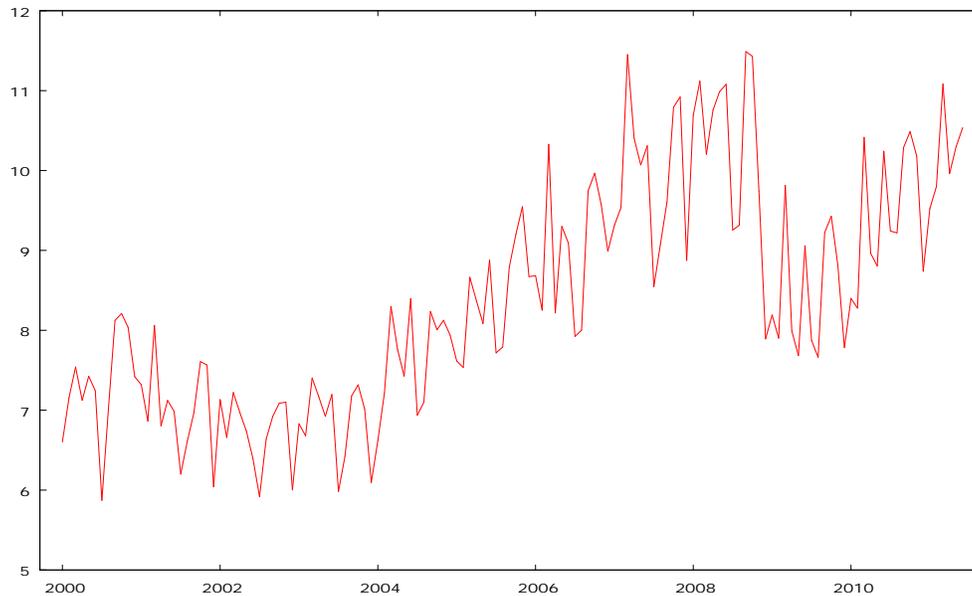
Considering the conclusion from Kenen & Rodrik (1986), it is investigated that no significant relation between a measure of exchange rate volatility and Swedish import volume exist. Later in 1987, J. G. Thursby & Thursby provides same result when he concentrates on finding the effects of exchange rate variability on export value of Sweden in addition to 16

other countries on a bilateral basis. Moreover, by utilizing a 13-country data set of monthly bilateral real exports for 1980-1998 and one-month-ahead exchange rate volatility from the intra-monthly variations in the exchange rate, Christopher F. Baum, Mustafa Caglayan, & Neslihan Ozkan (2004) conclude that the effect of exchange rate volatility on trade flows has nonlinear relationship.

Furthermore, following Mohsen Bahmani-Oskooee & Massomeh Hajilee (2011), the exchange rate volatility has significant short run effects on the trade flows between Sweden and the US in almost two-third of the industries while the long run effects are limited in one-third of the cases. Both short run and long run coefficients go in either direction: negative or positive. Together with this conclusion, “the short run effects last into long run, only in limited cases, though more in export commodities than import one”, this statement is expressed by Bahmani-Oskooee & Wang (2008). Moving to another alike conclusion by Sercu & Uppal (2003), an increase in exchange rate volatility may associate with either an increase or a decrease in the volume of international trade depending on the source of volatility. Hongwei Du and Zhen Zhu (2001) provide some additional empirical evidences on the effect of exchange-rate volatility on exports by employing a 2SLS method to estimate a system of the dynamic export equations. They find significant negative and positive, albeit small, impacts of exchange rate risk on exports, which is consistent with result of Viaene & de Vries (1992).

## 4. Actual export, exchange rate and its volatility development

### 4.1. Bilateral export flows



**Figure 3:** Total export values from Sweden to Germany (in billion SEK)

Source: SCB 2011

According to SCB statistics updated in September 2011, Germany is a major exporting partner of Sweden from 2000 until June 2011. In 2010, export value to Germany represented over 10% of total exports of Sweden. The Germany is still the largest and most potential market inside and outside Europe till now. In Berlin on 22<sup>nd</sup> January 2008, Ewa Björling – Sweden Minister for Trade – emphasized the important role of Germany in Swedish foreign trade and trade policy which was underestimated. Asia are considered to be main markets in the world while Germany is the largest Sweden's trading partner with higher export values than to all of the 50 Asian countries, including China. Moreover, and perhaps most importantly, Germany is a central political partner in the endeavors to enlarge and deepen Swedish markets. Additionally, in reality, manufacturing of machinery and equipment

occupied 44.1% of total Swedish export values in 2010. Consequently it is considered as one of the Swedish largest export items since the end of World War II.

Besides, the Figure 3 illustrates the monthly export values from Sweden to Germany from January 2010 to Jun 2011. Although there is an unstable and fluctuated movement of export values during period above, the overall picture still shows an obviously slight increase in the total export value during both period of 2000:2008 and 2008:2011 separately. From 2000 to 2002, Germany used both euro and German mark, denoted DEM, which was converted to euro with the rate of 1.95583 fixed in December 2008 by European Commission. At this time, Swedish exports of goods amounted to around SEK 7 billion in average each month. Comparing to later period from 2002 when Germany started using euro as their official currency, the export went up continuously in value due to either of some changing in trade policy such as tariff, quota, etc. or supporting programs between all members in European Union. The peak value was up to SEK 11.5 billion in the middle of 2008 then dropped dramatically in 2009. From the early 1990s until 2008, Sweden enjoyed a sustained economic upswing fueled by strong exports and rising domestic demand. In the fourth quarter of 2008, Sweden entered a recession. Main export industries of Sweden are autos, telecommunications, construction equipment, and other investment goods. Consequently, there was a sharp decrease in external demand of Sweden due to the economic crisis. According to several economists, compared to Germany and other European countries using euro, the Swedish currency (SEK) was suggested a relatively short recession. From 2010 up to now, the Swedish economy has started to recover with 5.5% increasing in GDP in comparison to the previous year. The strong public sector finances and a reliable export-driven economy are the main-driven factor for this rising. In this period, the main Swedish exports include machinery and transport equipment, chemical and rubber products, food, clothing, textiles and furniture, and wood products. Exports and investments have been

rapidly increasing, and the Swedish export to Germany reached a number of nearly 11 billion kronor in May 2011.

## **4.2. Bilateral exchange rate**

### **4.2.1. Swedish krona and euro**

Sweden used krona noted SEK as its official currency as a result of the fact that Scandinavian Monetary Union came into effect in 1873. Regarding the euro, it came into existence on 1 January 1999 and became popular in all European Union member countries including Germany. Sweden joined the European Union in 1995 but the country stayed out of euro. Considering when joining the European Economic and Monetary Union (EMU), J. James Reade & Ulrich Volz (2009) conclude that the costs and benefits of Sweden, a small economic market, will lose at least in term of monetary dependence. Moreover, in the 1990s crisis, politicians aimed for stability and therefore tried to keep the exchange rate steady. The attempt failed miserably, and the krona was allowed to float ever since. Since November 1992, the exchange rate of Swedish krona has been officially made floating; this decision has affected greatly the monetary policy in Sweden until now. In spite of the uncertainty that the flexible exchange rate creates in the economy, Swedish government still expect to reach the long term price stability in both of fiscal and monetary policy (Bengt Dennis et al., 1992).

As the result of Swedish krona depreciation after the floating free decision, the comparativeness of Swedish industry has improved, and it slows down further decline in the economy. The price of the krona, or the exchange rate, drops then makes Swedish products cheaper for foreigners.

Further information of euro is provided in the current paragraph. The euro is implemented with the goal of creating an European economy stability. Looking back at the history of euro, the euro helped improve economic growth across Europe and offered more

integration among financial markets. Besides, the euro currency not only strengthens European presence in the global economy through being a reserve currency but also helps ease exchange rate volatility among different European nations.

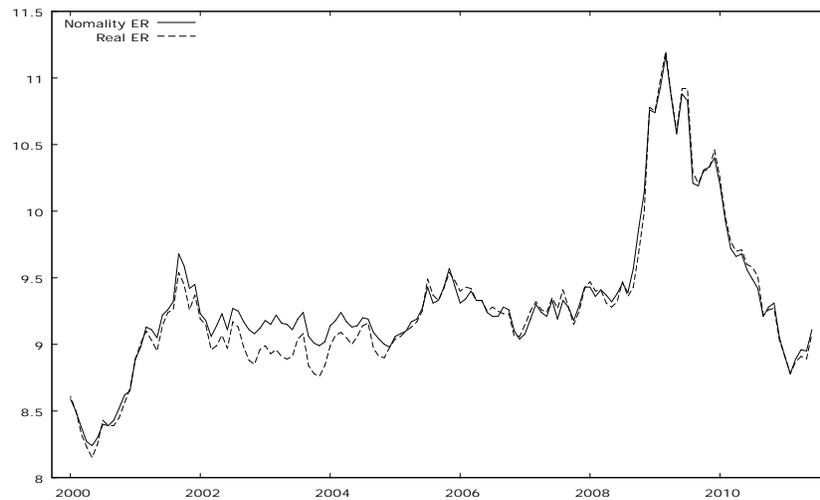
#### **4.2.2. Exchange rate measurement**

There is no big concern among researchers on whether nominal or real exchange rate should be used for independent variable and exchange rate volatility measurement. In earlier studies, the group of researchers refer to use the nominal exchange rate (see Hooper & Kohlhagen, 1978; J. G. Thursby & Thursby, 1987) while in recent researches, real exchange rate is used most frequently (McKenzie, 1999; Qian & Varangis, 1994 for example). Bini-Smaghi (1991) points out that the nominal series better capture the volatility driving the uncertainty faced by exporters. The opposite opinions come from Gotur (1985) and Silvana Tenreyro (2003), they argue that the real exchange rate is the most appropriate measure. However, there are no big differences in results of using nominal or real exchange rate measurement (Huchet-Bourdon, M. and J. Korinek, 2011), hence real exchange rate is used in my paper.

The real exchange rate is then equal to the nominal exchange rate, multiplied by differences in price levels. Consumer price indexes (CPI) of both Sweden and Germany are used to convert nominal exchange rates into real exchange rates as following formula:

$$\text{Real ER} = \text{Nominal ER} * \text{CPI}_{\text{Germany}} / \text{CPI}_{\text{Sweden}}$$

### 4.2.3. Exchange rate movement



**Figure 4:** Nominal and real exchange rate development

Source: OECD 2011

Based on actual data plotted in the figure 4, the gap between nominal and real exchange rate values is not too high and their patterns are generally similar to each other during 2000 and mid of 2011. The real krona-euro exchange rate movement reflects the depreciation or appreciation of Swedish krona against euro. During 2000:2002, after the euro was established in January 1999, a devaluation of Swedish krona relative to euro was characterized. Since then, the trend tended to be stable during next 6 years up to the second half of 2008. The exchange rate values moved around 9 and 9.4 per euro. Due to the impacts of world financial crisis from 4<sup>th</sup> quarter 2008 and the Riksbank's reduction of the interest rate, the euro rapidly appreciated against the Swedish krona by 20% from nearly 9.5 kronor per euro in Sep 2008 to around 11.1 kronor per euro in Mar 2009. According to those figures, this is the worst performance of Swedish economy since 1940 (Peter Garnham, 2009). Later on, in the second half of 2009 and early 2010, the krona started to appreciate then during late 2010 and early

2011 it continued to appreciate at a quicker rate. The exchange rate is currently between 8.5-9 kronor per euro.

### **4.3. Exchange rate volatility**

#### **4.3.1. Exchange rate volatility measurement**

A number of measures of exchange rate volatility have represented for uncertainty and there is no consensus about the appropriateness of one measure relative to others (Huchet-Bourdon, M. and J. Korinek, 2011). The present theoretical analysis has considered three different measures of exchange rate volatility:

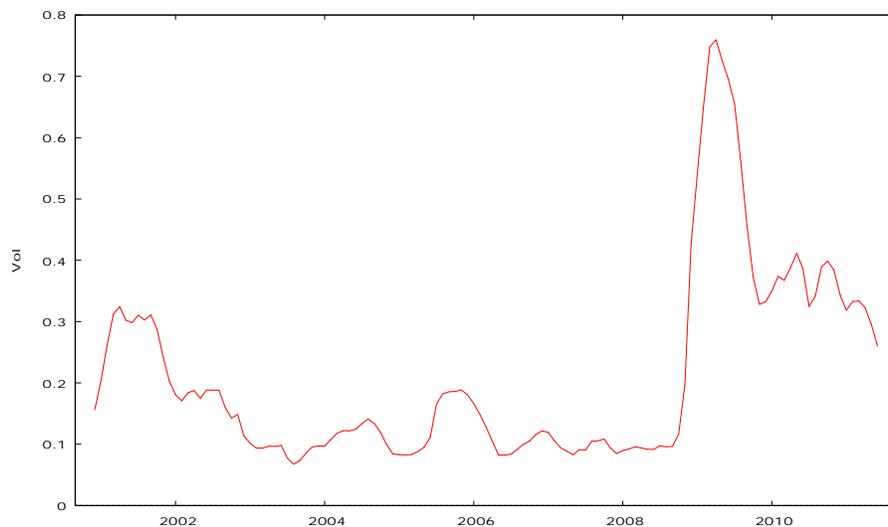
- *“a short run measure of volatility defined as a 12-month rolling window of the standard deviation in the past monthly real exchange rate”* (Bahmani-Oskooee & Wang, n.d.; Mohsen Bahmani-Oskooee & Massomeh Hajilee, 2011; Mohsen Bahmani-Oskooee & Rajarshi Mitra, 2008a)
- *“a similarly defined measure over 5 years to obtain a long run measure of volatility”* (e.g. Huchet-Bourdon, M. and J. Korinek, 2011), and
- *“a conditional volatility measure estimated from a GARCH mode”<sup>l</sup>* (e.g. Doyle E., 2001).

A moving standard deviation over 12 months method has commonly been used in previous studies (Huchet-Bourdon, M. and J. Korinek, 2011). For each month, this measure is the standard deviation of previous 12 observations ending that current month in the first case. Only empirical results based on 12-month standard deviation are reported in my paper.

### 4.3.2. Exchange rate volatility movement

The Swedish krona-euro rate volatility against time is plotted in order to check if volatility is higher around times of sharp appreciations of currencies than it is around times of sharp depreciations.

The figure 4 shows that volatility of the real Swedish krona-euro exchange rate was very high around the time of the sharp Swedish krona depreciation between September 2008 and March 2009. The next largest monthly krona appreciations over this period occurred from October 2009 up to the end of 2010. In both cases, real volatility jumped, but not to the unusual extent. Moreover, during the period of 2002 to early 2008, volatility changed little because the magnitude of the Swedish krona appreciation or appreciation against euro was not particularly large. No spike in volatility with the most recent months of 2011 is noted due to stable Swedish and European economies.



**Figure 5:** Evolution of the exchange rate volatility defined as the first method: 12-month rolling window of the standard deviation in the past monthly real exchange rate

## 5. Econometric Methodology

The results from equation with the ordinary least squares (OLS) method reveal how much each independent variable influences the dependent variable.  $Y_t$  and  $X_t$  are used as the dependent and independent variable respectively in the following sample model:

$$Y_t = \beta_0 + \beta_1 X_t + u_t \quad (1)$$

The equation (1) is considered as the long run model. In order to find the long run relationship existence by implementing the bounds testing procedure, modeling equation (1) is used as a conditional Auto Regressive Distributed Lag (ARDL) Model:

$$\Delta Y_t = c_0 + \sum_{i=1}^p \gamma_1 \Delta Y_{t-i} + \sum_{j=0}^q \gamma_2 \Delta X_{t-j} + \pi_1 Y_{t-1} + \pi_2 X_{t-1} + u_t \quad (2)$$

Where  $c_0$  is drift component, and  $u_t$  are white noise errors.

This technique suggested by Pesaran, Shin, & Smith (2001) is used for investigating long run relationship between variables based on F-tests or t-tests standard. One more important thing in this technique, they ruled out pre-unit-root testing. The time series data can be stationary  $I(0)$ , integrated of order one  $I(1)$  or mutually co-integrated. This is one of the main advantages of the bounds testing approach because the main variable could be stationary whereas others variables could be non-stationary (Mohsen Bahmani-Oskooee & Rajarshi Mitra, 2008b). This approach is adopted from two main past approaches shown by Engle & Granger (1987) and Johansen (1995) who assume that the variables are integrated of order one  $I(1)$  or more. Besides that, following Harris & Sollis (2003), this method provides an unbiased estimation of the long run model and valid t-value even if some of the regressors are endogenous. Finally, the bounds test approach inherits a property that the short run and the long run effects are inferred from the same model.

In equation (2), the short run effects are inferred from the estimates of  $\gamma_1$  and  $\gamma_2$  and long run effects by the estimate  $\mu_2$  which is normalized on  $\mu_1$ . A linear combination of the lagged level of all variables, including in equation (2), is commonly referred to an error correction term.

Estimating the ARDL model is the first step to carry out either the F test for joining significances of the lag level variables or t-test for the null hypothesis  $H_0: \mu_1=0$ . However, many studies including Bahmani-Oskooee & Ardalani (2006) have shown that the F test will be sensitive to the order of lags, thus the choice of lag length is related to important task in the first step. Pesaran et al., (2001) suggests imposing a fixed number of lags on each first differenced variable and using Akaike's Information Criterion (AIC) to select the optimum lags on each variable. In this paper, different ARDL models are initially estimated for all lags with a maximum of 4 lags by the OLS method, same with proposal of Bahmani-Oskooee & Tankui (2008).

With the optimal lags, the F-test (so that  $H_0: \mu_1=\mu_2=0$ ) or t-test (so that  $H_0: \mu_1=0$ ) is carried out to investigate the presence of co-integration. Those two separate familiar statistics are employed to the bounds test with new critical values, which are proposed by Pesaran et al. (2001). Two asymptotic critical value bounds provide a test for co-integration when the independent variables are  $I(d)$  (where  $0 \leq d \leq 1$ ) (see more De Vita & Abbott, 2002). A lower critical value is established by assuming all regressors to be stationary or  $I(0)$ , and an upper one is established by assuming all variables to be integrated of order one or  $I(1)$ . If test statistics are located above the respective upper critical values, the existence of a long run relationship will be concluded. If the test statistics fall below the lower critical values, the null hypothesis of no co-integration will be not rejected. Lastly, if the statistics fall within their respective bounds, inference would be inconclusive.

In the second step, after confirmation of co-integration existence among those variables in equation (2), the long run and short run model can be derived. Estimation of conditional long run coefficients in equation (1) can be obtained by following formulas (Pesaran, 1999)

$$\beta_0 = -c_0/\pi_1$$

$$\beta_1 = -\pi_2/\pi_1$$

Estimate of  $\pi_1$  is used to form an error correction term, say,  $ECM_{t-1}$ . When all variables are adjusted toward their long run equilibrium, the gap between the dependent and the independent variables measured by the coefficient associated to  $ECM_{t-1}$  must decrease. In other words, a negative and significant coefficient obtained for  $ECM_{t-1}$  will not only be an indication of adjustment toward equilibrium but also an alternative way of supporting co-integration among variables. The adjustment parameter in absolute value lies between zero and one. The larger the error correction coefficient is, the faster is the economy's return to its equilibrium after a shock (Huchet-Bourdon, M. and J. Korinek, 2011).

Finally, running various diagnostic tests is an important step to detect econometric problems in chosen models. Following previous researches (e.g. Bahmani-Oskooee & Marzieh Bolhasani, 2011; Bahmani-Oskooee & Scott W. Hegerty, 2007; Bahmani-Oskooee & Zohre Ardalani, 2006), the Lagrange Multiplier (LM) statistic to test for non autocorrelation of residuals, the Ramsey's RESET test for functional misspecification and the Breusch-Pagan test for heteroskedasticity are produced. In addition, to test the stability of short run and long run coefficient estimates, CUSUM and CUSUMSQ tests proposed by Brown, Durbin, & Evans (1975) to the residuals of the error-correction models are applied.

## 6. Econometric Modeling

To access the impact of exchange rate variability on Swedish's export or Germany's import value, following the previous studies (e.g. Bahmani-Oskooee & Payesteh, 1993; Kenen & Rodrik, 1986), mathematically, the export long run model is formulated as log-linear form in the below equation:

$$\ln X_{it} = \alpha_0 + \alpha_1 \ln IPI_{germany,t} + \alpha_2 \ln ER_t + \alpha_3 \ln Vol_t + \varepsilon_{i,t} \quad (3)$$

Where

$X_i$  is the total and 10 biggest groups of commodities export values from Sweden to Germany, IPI is Germany's real income which is represented by Germany's industrial production index, ER is for the real bilateral exchange rate, Vol is the measure of exchange rate volatility and  $\varepsilon_i$  is an error term.

All variables are taken in logarithm forms which allow estimating of elasticity. From the given specifications of equation above, a positive estimation of  $\alpha_1$ , imply that an increase in Germany's income or output is considered to boost Germany's import, is expected. In the opposite point of view, in case of the increasing production of import substitute goods, a decline of Germany import will lead to a decrease in Swedish export, hence a negative sign is estimated for  $\alpha_1$ . Besides, a real depreciation/appreciation of the euro (appreciation/depreciation of Swedish krona), reflected by a decrease/increase in real exchange rate, is to lower/boost the Sweden export value. That means the estimate of  $\alpha_2$  should be positive. Finally, an estimate of  $\alpha_3$  can be negative or positive depending on whether an increase in the measure of exchange rate sensitivity is to hurt or boost the Sweden exports of commodity  $i$ .

The estimates of  $\alpha_1$ -  $\alpha_3$  coefficients would yield the long run effects of the right-hand side variables on the dependent variable. In effort of inferring the short run impacts, long run model should be expressed in an error-correction modeling format as in the equation (4):

$$\begin{aligned} \Delta \ln X_{it} = & \\ & d_0 + \sum_{k=1}^{n_1} d_{1k} \Delta \ln X_{i,t-k} + \sum_{k=0}^{n_2} d_{2k} \Delta \ln IPI_{Germany,t-k} + \sum_{k=0}^{n_3} d_{3k} \Delta \ln ER_{t-k} + \\ & \sum_{k=0}^{n_4} d_{4k} \Delta \ln Vol_{t-k} + \partial_0 \ln X_{i,t-1} + \\ & \partial_1 \ln IPI_{Germany,t-1} + \partial_2 \ln ER_{t-1} + \partial_3 \ln Vol_{t-1} + \delta_{i,t} \quad (4) \end{aligned}$$

(Huchet-Bourdon, M. and J. Korinek, 2011; Mohsen Bahmani-Oskooee & Massomeh Hajilee, 2011 for instance)

In equation (4), the short run impacts on export values are inferred by the estimates of  $d_{1k} - d_{4k}$ , and estimates of  $\partial_1 - \partial_3$  divided by  $\partial_0$  reflect the long run effects. In particular, the long run coefficients in equation (3) are calculated as following formulas:

$$\alpha_0 = \frac{-d_0}{\partial_0}; \alpha_1 = \frac{-\partial_1}{\partial_0}; \alpha_2 = \frac{-\partial_2}{\partial_0}; \alpha_3 = \frac{-\partial_3}{\partial_0}$$

The “bounds testing” approach, explained in econometric methodology, is applied in investigating the existence of the long run relationship.

As explained earlier in econometric method, the estimate of  $\partial_0$  or the error correction coefficient indicates the speed of the adjustment. The export must adjust to restore the long run equilibrium in the market. Moreover, a negative and highly significant error-correction term is a further evidence of the existence of a long run relationship.

## 7. Empirical results

### 7.1. Stationary Test

Before the presence of long run relationship between export volume and three other variables is determined, pre-unit root testing is applied. Needless to check the stationary for application of the “bounds test”, the orders of integration of all time series are still investigated by means of the Augmented Dickey–Fuller (ADF). This is strongly confirmed by the mixture of I(0) and I(1) series found across the whole period, thus the bounds test pointed out by Pesaran, Shin, & Smith (2001) is the most appropriate method in this case.

**Table 1:** Dickey-Fuller (DF) Test

Variables	Coefficient Estimates of first lag of each variable		Order of integration
	t <sub>c</sub>	t <sub>ct</sub>	
LNEX	-0,199 (-3,845)	-0,443 (-6,181)	I(0)
LNG07	-0,235 (-4,167)	-0,643 (-7,944)	I(0)
LNG17	-0,395 (-5,766)	-0,534 (-6,986)	I(0)
LNG19	-0,629 (-7,865)	-0,636 (-7,895)	I(0)
LNG20	-0,476 (-6,557)	-0,740 (-8,922)	I(0)
LNG21	-0,608 (-7,774)	-0,840 (-9,853)	I(0)
LNG24	-0,222 (-4,065)	-0,407 (-5,851)	I(0)
LNG26	-0,537 (-7,247)	-0,547 (-7,285)	I(0)
LNG27	-0,318 (-5,133)	-0,734 (-8,722)	I(0)
LNG28	-0,305 (-5,013)	-0,601 (-7,640)	I(0)
LNG29	-0,364 (-5,513)	-0,389 (-5,707)	I(0)
LNER	-0,039 (-1,765)	-0,045 (-1,547)	I(1)
ΔLNER	-0,796 (-9,377)	-0,803 (-9,401)	I(0)
LNVol	-0,022 (-1,116)	-0,028 (-1,341)	I(1)
ΔLNVol	-0,354 (-5,245)	-0,356 (-5,243)	I(0)
LNPIge	-0,413 (-6,030)	-0,552 (-7,206)	I(0)

Note: tau values are reported in brackets. Subscripts c, and ct denote, respectively, that there is a constant, and a constant and trend term in the regression. 5% critical DICKEY–FULLER is  $-2.89$  for c &  $-3.45$  for tc. This is adapted from table D.7, p975 (Gujarati, 2002)

According to ADF test, the null hypothesis here is non-stationary. It will be rejected if the absolute computed tau-value exceeds the absolute critical one at the chosen significant

level and vice versa. As can be seen in Table 1, except the absolute tau statistics of the exchange rate (LNER) and its volatility (LNVol) series, others reported in brackets are bigger than 2.89 in case of including constant; or 3.45 in case of constant and trend in regressions (at 5% significant level). By taking the first differences of non-stationary time series, stationary ones can be obtained.

In conclusion, using all actual observations, the results presented in Table 1 indicate that only logarithm of exchange rate and its volatility appear to be integrated of order one or I(1), rest of series are most likely stationary or I(0).

## 7.2. Optimal lags

**Table 2:** Optimal lags

Industry	$\Delta \text{LN}X_i$	$\Delta \text{LN}IPI$	$\Delta \text{LNER}$	$\Delta \text{LNVol}$	AIC
Total export	2	3	3	1	-337.435
07 Metal ores	2	0	2	0	79.41684
17 Paper and paper products	2	3	1	3	-329.828
19 Coke and refined petroleum products	3	1	0	3	217.5063
20 Chemicals and chemical products	1	0	3	3	-61.3161
21 Basic pharmaceutical products and pharmaceutical preparations	3	1	1	2	-17.7796
24 Basic metals	2	3	2	2	-115.626
26 Computer, electronic and optical products	3	1	3	3	-93.08
27 Electrical equipment	2	1	3	2	-171.035
28 Machinery and equipment	3	2	3	1	-192.434
29 Motor vehicles, trailers and semi-trailers	3	2	3	3	-42.9993

As mentioned in econometric methodology, choosing the optimal lags in ARDL-ECM model is an attributed step to run further regressions. Among all considered possible models, the one with the smallest value of Akaike's Information Criterion (AIC) is chosen as the best model. Corresponding to the smallest AIC values, values of  $n_1$ ,  $n_2$ ,  $n_3$  and  $n_4$  in equation (4) are determined then the best models with the optimal lags are identified in Table 2.

### 7.3. Short run analysis

In this section, the short run estimates of ARDL models using monthly data over the period 2000-2011 from all estimated industries are provided. Starting with the short run coefficient estimates obtained for the exchange rate volatility ( $\Delta \ln \text{Vol}$ ), other variables such as real exchange rate ( $\Delta \ln \text{ER}$ ) and industrial production index ( $\Delta \ln \text{IPI}$ ) are mentioned later.

Firstly, after running regression (4), the results in Table 3 (see Appendix) reveal that short run exchange rate volatilities ( $\Delta \ln \text{Vol}$ ) impact export values in most cases but their effects are complicated. Gathering the information from Table 3 there is at least one significant short run coefficient at the 10% level in 8 of 11 investigated cases. To be exact, these eight industries are coded 17, 20, 21, 24, 26, 27, 28 and total export. These cases in which the coefficients are significant, some industries show the positive effects while others show the negative ones. That means these impacts can move in either directions. These results are consistent with other previous studies concluding that short run effects are not likely to follow a specific pattern (Baek & Koo, 2009; Huchet-Bourdon, M. and J. Korinek, 2011 for instance). Furthermore, the 12-month moving standard deviation to construct the volatility suggests that past information is particularly relevant in order to assess the impact of exchange rate volatility on export values.

Secondly, for the real exchange rate, same conclusion with exchange rate volatility variable is presented. The real exchange rate is considered as an important factor determining the export earnings of most industries. The results in table 3 also reveal real exchange rate ( $\Delta \ln \text{ER}$ ) carries the significant coefficients (at the 10% significance level) in most of the cases excluding the industry of coke and refined petroleum products (coded 19). Besides, in majority of industries, the estimates of coefficients are positive, implying that a real depreciation of Swedish krona against euro (or increase in value of exchange rate) will boost export from Sweden to Germany because buying goods from Sweden becomes cheaper for

consumers in Germany market. This finding is different with J-curve effect which explains that after a real depreciation, the export values do not change in short run because the exchange rate in current trading contract is already fixed.

As for the effects of industrial production index (proxy for Germany income), consistent with many econometric studies, this variable ( $\Delta \ln$  IPI) is highly significant in almost cases except for industry of metal ores (coded 07). It means that the foreign income plays an important role in determining domestic exports.

## **7.4. Long run analysis**

### **7.4.1. Co-integration analysis**

However, whether these short run effects last in the long run is another big concern in this paper. Following the “bounds test” approach, F-test or t-test can be applied to test the long run relationship. The null hypothesis which is no co-integration will be rejected if the estimated F or t statistic is located above the upper critical value at integrated of order one I(1). This result suggests a long run relationship between 3 independent variables and export values. In other words, the long run results in Table 4 (see Appendix) would be valid if co-integration among the variables is supported either by the F-statistic or by a negative and significant  $ECM_{t-1}$  (t-statistic). Therefore, the long run coefficients’ estimates are indeed meaningful.

In actual cases, for the F-test:

$$H_0: \partial_0 = \partial_1 = \partial_2 = \partial_3 = 0$$

$$H_1: \partial_0 \neq \partial_1 \neq \partial_2 \neq \partial_3 \neq 0$$

According to F-value shown in table 5 (see Appendix), in the majority of cases, the computed F-statistics at optimal lag are greater than 3.77 which is the upper critical value at 10% level of significance. 7 of total 11 investigated cases (coded 07, 17, 20, 24, 27, 28 and

total export) indicate a long run relationship between Germany income, exchange rate, its volatility and export values.

For the t-test (checking the negative and significant of  $ECM_{t-1}$  coefficient):

$$H_0: \partial_1 = 0$$

$$H_1: \partial_0 < 0$$

As can be seen in Table 5, while all estimates of  $ECM_{t-1}$  coefficients show negative signs, only nine industries (coded 07, 17, 19, 20, 26, 27, 28, 29 and total export) obtain significant coefficients. The results are confirmed by making comparison between the computed t-statistics and the upper critical t-value which is 3.46 in absolute term at 10% level of significance.

Those negative coefficients also indicate that the adjustment is toward equilibrium. Considering  $ECM_{t-1}$  estimation in the case of total export,  $ECM_{t-1}$  equals to -0.48. This highly significant value shows the correct sign and implies a fairly middle speed of adjustment to equilibrium after a shock. Approximately 48% of disequilibrium from the previous year's shock converges back to the long run equilibrium in the current year. Furthermore, the industry of machinery and equipment is noted with the highest speed of adjustment (about 81%) while the industry of metal ores is observed with the lowest one (about 28%). It is proposed that machinery and equipment industry adjusts more easily toward equilibrium than metal ores industry does after one shock in the economy.

#### **7.4.2. Long run effects**

From the long run coefficient estimates in Table 4 (see Appendix), no industry in which there is at least one significant coefficient for exchange rate volatility (ln Vol) is found. It appears that while exchange rate volatility has short run effects on more than half of Sweden export commodities to Germany; it has no effects in long run relationship.

Furthermore, the real bilateral exchange rate (ln RE) carries the significant (at 10% level) coefficients in 2 industries only (coded 28 and total export), indicating that the real depreciation of euro against Swedish krona stimulates the export values in these cases. According to computed values of ER coefficients, a positive impact of real exchange rate on export value reveals that a 10% depreciation in Swedish krona (appreciation in euro) leads to a 7% increase in total export earning and 11.7% increase in industry of machinery and equipment in long run. These results are consistent with long term interpretation of J-curve effects. As mentioned before, J-curve phenomenon presupposes a real depreciation of domestic currency will lead to positive changes in balance account due to an increase in export and a decrease in import, simultaneously. Additionally, the elasticity out of total industries is +0.7, implying that a 1% real depreciation of the krona against euro will increase Sweden export by less than 1%. In order to check whether the well-known M-L condition is met or not, the Swedish import from Germany needs to be investigated. If the sum of the elasticities of demand of exports and imports (absolute value) is greater than one, M-L condition will be fulfilled (Appleyard & Field, 1986).

Finally, there are six cases (industries coded 17, 20, 27, 28, 29 and total export) in which there is at least one coefficient obtained for the Germany income (ln IPI) that has significant impact (at 10% level of significance) on export value. As can be seen in Table 4, all coefficients are positive, therefore it presents a positive long run impact of Germany

income on Swedish export value. Again, these evidences imply that economic growth in the Germany is also an engine of growth for Swedish industries.

### **7.5. Diagnostic Tests**

As for other diagnostics reported in Table 5, Lagrange multiplier (LM) statistic is used to check for autocorrelation and Ramsey RESET test is for functional misspecification of each optimum model. LM test of autocorrelation follows F distribution with 1<sup>st</sup> degree of freedom and 2<sup>nd</sup> degree of freedom is 4 and 100, respectively. At the 1% level of significance, its critical value is 3.480. Ramsey's Reset test for functional misspecification also follows F distribution with 1<sup>st</sup> degree of freedom and 2<sup>nd</sup> degree of freedom is 4 and 120. The critical value of the F-distribution at 1% significance level is 4.787. Both LM and RESET tests support autocorrelation-free residuals and lack misspecification in a majority of the industries.

Moreover, with monthly data such as mine, the Breusch-Pagan test of heteroskedasticity is distributed as  $\chi^2$  with 12 degrees of freedom. Given its critical value of 26.217 at the 1% level of significance, clearly the presence of heteroskedasticity does not exist in almost estimated models.

Normality of the residuals statistic based on the skewness and kurtosis of residuals, is reported in same table. This statistic has a  $\chi^2$  distribution with two degree of freedoms. Compared to the critical value of 9.210 at the 1% level, normality of residual is violated only in half of cases.

The Cumulative Sum (CUSUM) and Cumulative Sum Square (CUSUMSQ) tests, following Mohsen Bahmani-Oskooee & Massomeh Hajilee (2011), are applicable to test the stability of all short run and long run coefficients. In the table, "S" is inferred to stable coefficients and unstable ones are denoted by "US". As can be seen clearly, coefficients seem to be stable in almost estimated models.

Finally, adjusted R-square is reported to judge the goodness of fit in each model. Adjusted R-square is a modification of R-square that adjusts for the number of terms in a model. R-square always increases when a new term is added to a model, but adjusted R-square increases only if the new term improves the model more than would be expected by chance. As can be seen in table 5, for total export, there is 70% of the variance, which indicates quite good predictive accuracy.

## 8. Conclusion

The paper analyzes the dynamic relationships between the exchange rate, its fluctuation and export earnings from Sweden to Germany during the period of Jan 2000 to Jun 2011. By employing the ARDL models, estimates of both short run and long run coefficients are obtained simultaneously. Moreover, the “bounds test” approach used in large of existing literatures is applied to confirm the long run relationships in estimated industries.

The empirical results strongly support that export value, foreign income, exchange rate and its volatility not only are co-integrated on the long run equilibrium level, but also tie closely together in their short run dynamics in over half of investigated industries. Furthermore, the industries, which react to exchange rate and its uncertainty in short run or long run, have no common characteristic.

The effects of exchange-rate volatility on export value appear in short run but not in long run, which can be a result from the increases in hedging strategies in future and forward markets. To reduce the risks from exchange rate exposure, the trading firms can use the forward exchange rate, which is quoted and traded today but delivered and paid on a specific future date. This is one of several methods is implemented in actual financial market. In any cases, it should be clear that depending on traders’ risk aversion, exchange rate fluctuations also increase the costs to protect against those risks.

Additionally, the importance of exchange rate is emphasized more in short run than in long run. According to a Reuters’ economists, 2012 is a difficult year for the euro zone economy because of the complete stagnation. A recession is predicted due to European countries’ debt crisis, leading to a devaluation of euro. As positive estimates of coefficients obtained in paper, a real depreciation of euro against Swedish krona will reduce export value

from Sweden to Germany in short run. Consequently, Swedish exporters will face losses in export earnings and the Swedish accounts will be greatly affected.

A general picture of the impacts of exchange rate volatility on export value across two countries is provided. However in short term, those impacts move in either positive or negative direction. This result is in line with large of previous studies. It is suggested that other multitude factors such as price elasticities, income elasticities, ease of changing suppliers, etc may be determined to explain the export flow besides exchange rate volatility.

Finally, further researches can be attributive in case of examining other countries including small or large, developing or developed economies. Expanding the time period or examining more estimated industries can be used to increase the observations, therefore, to obtain more accurate empirical results.

## Reference

- Appleyard, D. R., & Field, A. J. (1986). A Note on Teaching the Marshall-Lerner Condition. *The Journal of Economic Education*, 17(1), 52-56. doi:10.2307/1182274
- Atish R. Ghosh, Jonathan D. Ostry Anne, Marie Gulde, & Holger C. Wolf. (1996). Does the Exchange Rate Regime Matter for Inflation and Growth? 1997 *International Monetary Fund, ECONOMIC*(NO. 2).
- Augustine C., A. (1998). The long-run relationship between import flows and real exchange-rate volatility: The experience of eight European economies. *International Review of Economics & Finance*, 7(4), 417-435. doi:10.1016/S1059-0560(98)90030-2
- Baek, J., & Koo, W. W. (2009). Assessing the Exchange Rate Sensitivity of U.S. Bilateral Agricultural Trade. *Canadian Journal of Agricultural Economics/Revue canadienne d'agroeconomie*, 57, 187-203. doi:10.1111/j.1744-7976.2009.01147.x
- Bahmani-Oskooee, M., & Payesteh, S. (1993). Does Exchange-Rate Volatility Deter Trade Volume of LDCs? *Journal of Economics Development*, 18(2), 189-202.
- Bahmani-Oskooee, M., & Tankui, A. (2008). The black market exchange rate vs. the official rate in testing PPP: Which rate fosters the adjustment process? *Economics Letters*, Economics Letters, 99(1), 40-43.
- Bahmani-Oskooee, M., & Wang, Y. (n.d.). Impact of Exchange Rate Uncertainty on Commodity Trade Between the US and Australia. *SSRN eLibrary*. Retrieved from [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=1242503](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1242503)
- Bengt Dennis, Hans Lindberg, Svensson, L. E. O., Lars Jonung, Lindenius, C., Kerstin Mitlid, Andersson, K., et al. (1992). Monetary Policy with a Flexible Exchange Rate.
- Bini-Smaghi, L. (1991). Exchange rate variability and trade: why is it so difficult to find any empirical relationship? *Applied Economics*, 23, 927-936.
- Blaug, M. (1992). *The methodology of economics, or, How economists explain*. Cambridge University Press.
- Boyd, D., Caporale, G. M., & Smith, R. (2001). Real exchange rate effects on the balance of trade: cointegration and the Marshall-Lerner condition. *International Journal of Finance & Economics*, 6, 187-200. doi:10.1002/ijfe.157
- Brown, R. L., Durbin, J., & Evans, J. M. (1975). Techniques for Testing the Constancy of Regression Relationships over Time. *Journal of the Royal Statistical Society. Series B (Methodological)*, 37(2), 149-192.

- Campa, J. M., & Goldberg, L. S. (2005). Exchange Rate Pass-Through into Import Prices. *Review of Economics and Statistics*, 87(4), 679-690.
- Christopher F. Baum, Mustafa Caglayan, & Neslihan Ozkan. (2004). Nonlinear effects of exchange rate volatility on the volume of bilateral exports. *Journal of Applied Econometrics*, Journal of Applied Econometrics, 19(1), 1-23.
- De Vita, G., & Abbott, A. (2002). Are saving and investment cointegrated? An ARDL bounds testing approach. *Economics Letters*, Economics Letters, 77(2), 293-299.
- Doyle E. (2001). Exchange rate volatility and Irish-UK trade, 1979-1992. *Applied Economics*, 33(2), 249-265.
- Engel, C., & Hakkio, C. S. (1993). Exchange rate regimes and volatility. *Economic Review*, 43-58.
- Engle, R. F., & Granger, C. W. J. (1987). Co-integration and Error Correction: Representation, Estimation, and Testing. *Econometrica*, Econometrica, 55(2), 251-76.
- Ethier, W. (1973). International Trade and the Forward Exchange Market. *The American Economic Review*, 63(3), 494-503.
- Gartner, M. (1993). *Macroeconomics Under Flexible Exchange Rates* (1st ed.). Harvester Wheatsheaf.
- George A. Vamvoukas. (2005). Causality between devaluation and trade balance: evidence from Portugal and Spain. Retrieved November 15, 2011, from [http://findarticles.com/p/articles/mi\\_m1TSD/is\\_2\\_4/ai\\_n25122026/](http://findarticles.com/p/articles/mi_m1TSD/is_2_4/ai_n25122026/)
- Georgopoulos, G. J. (2008). The J-curve Revisited: An Empirical Analysis for Canada. *Atlantic Economic Journal*, 36, 315-332. doi:10.1007/s11293-008-9124-z
- Goldberg, P. K., & Knetter, M. M. (1997). Goods Prices and Exchange Rates: What Have We Learned? *Journal of Economic Literature*, 35(3), 1243-1272.
- Gonzaga, G. M., & Terra, M. C. T. (1997). Equilibrium real exchange rate, volatility, and stabilization. *Journal of Development Economics*, 54(1), 77-100.
- Gotur, P. (1985). Effects of Exchange Rate Volatility on Trade: Some Further Evidence. *Staff Papers - International Monetary Fund*, 32(3), 475-512. doi:10.2307/3866807
- Grauwe, P. (1992). *The economics of monetary integration*. Oxford ;New York: Oxford University Press.
- Grauwe, P. D. (1988). Exchange Rate Variability and the Slowdown in Growth of International Trade. *Staff Papers - International Monetary Fund*, 35(1), 63-84.
- Gujarati, D. (2002). *Basic Econometrics* (4th ed.). McGraw-Hill/Irwin.

- Günter, F. (1991). Exchange rate volatility and international trading strategy. *Journal of International Money and Finance*, 10(2), 292-307.
- Hacker, R. S., & Hatemi-J, A. (2004). The effect of exchange rate changes on trade balances in the short and long run. *Economics of Transition*, 12(4), 777-799.
- HALICIOGLU, F. (2007). The Bilateral J-curve: Turkey versus her 13 Trading Partners. Retrieved from <http://mpira.ub.uni-muenchen.de/3564/>
- Han, S.-S., & Suh, S. H. (1996). Exchange rate pass-through and the J-curve: An analysis of the Korean case. *Journal of Policy Modeling*, 18(1), 69-86.
- Harris, R., & Sollis, R. (2003). *Applied Time Series Modelling and Forecasting* (1st ed.). Wiley.
- Hongwei Du, & Zhen Zhu. (2001). The effect of exchange-rate risk on exports: Some additional empirical evidence. *Journal of Economic Studies*, *Journal of Economic Studies*, 28(2), 106-121.
- Hooper, P., & Kohlhagen, S. W. (1978). The effect of exchange rate uncertainty on the prices and volume of international trade. *Journal of International Economics*, *Journal of International Economics*, 8(4), 483-511.
- Hsing, H.-M. (2005). Re-examination of J-curve effect for Japan, Korea and Taiwan. *Japan and the World Economy*, *Japan and the World Economy*, 17(1), 43-58.
- Huchet-Bourdon, M. and J. Korinek. (2011). *To What Extent Do Exchange Rates and their Volatility Affect Trade* (OECD Trade Policy Working Papers No. 119). OECD Publishing.
- J. James Reade, & Ulrich Volz. (2009). *Too Much to Lose, or More to Gain? Should Sweden Join the Euro?* University of Oxford, Department of Economics. Retrieved from <http://ideas.repec.org/p/oxf/wpaper/442.html>
- Jeffrey A. Frankel. (2008). Foreign Exchange: The Concise Encyclopedia of Economics | Library of Economics and Liberty. Retrieved November 24, 2011, from <http://www.econlib.org/library/Enc/ForeignExchange.html>
- Johansen, S. (1995). *Likelihood-Based Inference in Cointegrated Vector Autoregressive Models*. Oxford University Press. Retrieved from <http://www.oxfordscholarship.com/view/10.1093/0198774508.001.0001/acprof-9780198774501>
- Kenen, P. B., & Rodrik, D. (1986). Measuring and Analyzing the Effects of Short-Term Volatility in Real Exchange Rates. *The Review of Economics and Statistics*, 68(2), 311-315. doi:10.2307/1925511

- Krugman, P. R., & Obstfeld, M. (2008). *International Economics: Theory and Policy* (8th ed.). Prentice Hall.
- M. Hashem Pesaran, Yongcheol Shin, & Richard J. Smith. (2001). Bounds testing approaches to the analysis of level relationships. *Journal of Applied Econometrics*, *Journal of Applied Econometrics*, 16(3), 289-326.
- McKenzie, M. D. (1999). The Impact of Exchange Rate Volatility on International Trade Flows. *Journal of Economic Surveys*, *Journal of Economic Surveys*, 13(1), 71-106.
- Menzies, G. D. (2005). Who's Afraid of the Marshall-Lerner Condition? *Economic Papers: A journal of applied economics and policy*, 24(4), 309-315. doi:10.1111/j.1759-3441.2005.tb01005.x
- Miller, A. H., Bolce, L. H., & Halligan, M. (1977). The J-Curve Theory and the Black Urban Riots: An Empirical Test of Progressive Relative Deprivation Theory. *The American Political Science Review*, 71(3), 964-982. doi:10.2307/1960101
- Mohsen Bahmani-Oskooee, & Marzieh Bolhasani. (2011). How Sensitive is U.S.-Canadian Trade to the Exchange Rate: Evidence from Industry Data. *Open Economies Review*, *Open Economies Review*, 22(1), 53-91.
- Mohsen Bahmani-Oskooee, & Massomeh Hajilee. (2011). Impact of exchange rate uncertainty on commodity trade between US and Sweden. *Applied Economics*, *Applied Economics*, 43(24), 3231-3251.
- Mohsen Bahmani-Oskooee, & Rajarshi Mitra. (2008a). Exchange Rate Risk and Commodity Trade Between the U.S. and India. *Open Economies Review*, *Open Economies Review*, 19(1), 71-80.
- Mohsen Bahmani-Oskooee, & Rajarshi Mitra. (2008b). Exchange Rate Risk and Commodity Trade Between the U.S. and India. *Open Economies Review*, *Open Economies Review*, 19(1), 71-80.
- Mohsen Bahmani-Oskooee, & Scott W. Hegerty. (2007). Exchange rate volatility and trade flows: a review article. *Journal of Economic Studies*, *Journal of Economic Studies*, 34(3), 211-255.
- Mohsen Bahmani-Oskooee, & Zohre Ardalani. (2006). Exchange Rate Sensitivity of U.S. Trade Flows: Evidence from Industry Data. *Southern Economic Journal*, 72(3), 542-559.
- Obstfeld, M. (2002). Inflation-Targeting, Exchange-Rate Pass-through, and Volatility. *The American Economic Review*, 92(2), 102-107.

- Pesaran, M. H. (1999). An autoregressive distributed lag modelling approach to cointegration analysis. *CAMBRIDGE UNIVERSITY*, 134--150.
- Pesaran, M. H., Shin, Y., & Smith, R. J. (2001). Bounds testing approaches to the analysis of level relationships. *Journal of Applied Econometrics*, 16(3), 289-326.
- Peter Garnham. (2009). FT.com / UK - Swedish krona hits record low against euro. Retrieved November 16, 2011, from <http://www.ft.com/cms/s/0/cd0a67ee-04b6-11de-8166-000077b07658.html#axzz1dsadkNTt>
- Peter Hooper, & Catherine L. Mann. (1989). Exchange Rate Pass-through in the 1980s: The Case of U.S. Imports of Manufactures. *Brookings Papers on Economic Activity*, Brookings Papers on Economic Activity, 20(1), 297-337.
- Piet, S. (1992). Exchange risk, exposure, and the option to trade. *Journal of International Money and Finance*, 11(6), 579-593. doi:10.1016/0261-5606(92)90005-I
- Qian, Y., & Varangis, P. (1994). Does Exchange Rate Volatility Hinder Export Growth? *Empirical Economics*, Empirical Economics, 19(3), 371-96.
- Reinert, K. A., Rajan, R. S., Glass, A. J., & Davis, L. S. (2009). *The Princeton Encyclopedia of the World Economy: I-W*. Princeton University Press.
- Sercu, P., & Uppal, R. (2003). Exchange rate volatility and international trade: A general-equilibrium analysis. *European Economic Review*, European Economic Review, 47(3), 429-441.
- Silvana Tenreyro. (2003). *On the trade impact of nominal exchange rate volatility*. Federal Reserve Bank of Boston. Retrieved from <http://ideas.repec.org/p/fip/fedbwp/03-2.html>
- Staff Team. (1984). *Issues in the Assessment of the Exchange Rates of Industrial Countries*. International Monetary Fund. Retrieved from <http://ideas.repec.org/p/imf/imfocp/29.html>
- Thursby, J. G., & Thursby, M. C. (1987). Bilateral Trade Flows, the Linder Hypothesis, and Exchange Risk. *The Review of Economics and Statistics*, The Review of Economics and Statistics, 69(3), 488-95.
- Viaene, J.-M., & de Vries, C. G. (1992). International trade and exchange rate volatility. *European Economic Review*, European Economic Review, 36(6), 1311-1321.

## **Appendix**

### **A. Data source**

This paper mainly investigates the impact of exchange rate volatility on bilateral export value on pair of countries: Sweden and Germany.

Consistent with frequency of data and with geographical area, monthly data from 2000:01 to 2011:06 are used in this study. All Euro data correspond to the European Monetary Union which Germany joined from 1999 until now. In the period of 1999 -2002, Germany used both Euro and German Mark (DEM) in its economy. On New Year's Day 2002, Germany, like the other 11 members of the Eurozone, started using Euro notes and Euro coins for cash transactions. Within a few months, the old coins and banknotes in Marks have been withdrawn.

Detail monthly export value (in thousand SEK) data by product and trading partner is available in Sweden statistic webpage and provided by Statistiska centralbyrån (SCB).

The nominal monthly exchange rate data is collected from crossing the SEK/USD and EUR/USD, which are both available in OECD. Moreover, consumer price indexes (CPIs) are used to convert nominal exchange rates into real exchange rates.

Real industrial production index which is used as a proxy of income is collected from OECD.

## B. Table

**Table 3: Short run coefficient estimates of Sweden export model**

	Lag order			
	0	1	2	3
Total export				
$\Delta$ LNIPi	1.0739*** (14.3016)	-0.0295 (0.1799)	-0.1959* (1.701)	-0.1771** (2.1801)
$\Delta$ LNER	-0.7808** (2.1724)	0.2167 (0.6077)	-0.2841 (1.0261)	1.0855*** (3.2026)
$\Delta$ LNVol	0.0235 (0.3761)	-0.1249** (2.3109)		
07 Metal ores				
$\Delta$ LNIPi	0.419288 (1.0225)			
$\Delta$ LNER	2.73758 (1.4454)	-4.68582** (-2.1894)	-3.4587* (-1.8333)	
$\Delta$ LNVol	-0.101978 (0.6437)			
17 Paper and paper products				
$\Delta$ LNIPi	0.398884*** (4.2288)	-0.349039*** (2.8441)	-0.220094** (2.0407)	-0.329281*** (3.9106)
$\Delta$ LNER	0.251528 (0.6601)	0.813772** (2.0955)		
$\Delta$ LNVol	-0.0443606 (0.7934)	-0.00225144 (0.0422)	-0.00526907 (0.1107)	-0.0918641** (2.2178)
19 Coke and refined petroleum products				
$\Delta$ LNIPi	0.286684 (0.5179)	1.42445** (2.346)		
$\Delta$ LNER	1.75901 (0.6146)			
$\Delta$ LNVol	-0.567588 (1.3238)	0.921806 (1.2328)	-1.76309 (1.4963)	0.875806 (1.6073)
20 Chemicals and chemical products				
$\Delta$ LNIPi	1.48951*** (6.0877)			
$\Delta$ LNER	0.0954654 (0.0888)	1.63418 (1.4614)	0.0488086 (0.0468)	2.0959* (1.9147)
$\Delta$ LNVol	0.0419456 (0.2686)	-0.382677** (2.3354)	0.293686* (1.9031)	-0.314062** (2.3017)
21 Basic pharmaceutical products and pharmaceutical preparations				
$\Delta$ LNIPi	0.735962*** (2.7232)	0.49139** (1.9939)		

$\Delta$ LNER	-0.493959 (0.4748)	3.23264*** (2.6647)		
$\Delta$ LNVol	0.0741962 (0.6342)	-0.377677** (2.2463)	0.401223*** (2.8795)	
24 Basic metals				
$\Delta$ LNIPi	1.46608*** (6.6242)	-0.424028 (1.4706)	-0.777355*** (2.8605)	-0.941858*** (4.7571)
$\Delta$ LNER	-3.40376*** (3.3566)	-0.396617 (0.3833)	-3.4757*** (4.0688)	
$\Delta$ LNVol	0.0269385 (0.1928)	-0.411037*** (3.109)	0.268656** (2.4446)	
26 Computer, electronic and optical products				
$\Delta$ LNIPi	1.17208*** (5.3946)	0.634328*** (2.702)		
$\Delta$ LNER	0.777626 (0.6525)	-0.043485 (0.034)	0.704632 (0.8095)	1.69345* (1.9405)
$\Delta$ LNVol	0.133002 (0.6692)	-0.0105631 (0.0504)	-0.307759** (2.1058)	0.22887** (2.1325)
27 Electrical equipment				
$\Delta$ LNIPi	1.10437*** (6.5485)	0.244301 (1.2462)		
$\Delta$ LNER	-1.5241* (1.7745)	-1.42979 (1.4196)	-1.03414 (1.3417)	1.26073** (1.9945)
$\Delta$ LNVol	0.256678** (2.1714)	-0.147541 (1.1333)	0.240738** (2.43)	
28 Machinery and equipment				
$\Delta$ LNIPi	1.44836*** (11.5265)	-0.232221 (0.8423)	-0.160306 (1.0124)	
$\Delta$ LNER	-0.638245 (0.9887)	-0.848468 (1.6164)	0.947549* (1.7119)	1.91496*** (3.4561)
$\Delta$ LNVol	0.0621974 (0.5885)	-0.181699** (2.2612)		
29 Motor vehicles, trailers and semi-trailers				
$\Delta$ LNIPi	1.64285*** (9.1962)	-0.176851 (0.5513)	-0.305653 (1.1586)	
$\Delta$ LNER	-2.32952** (2.1651)	1.52414 (1.2233)	1.14468 (1.1097)	2.31399* (1.7812)
$\Delta$ LNVol	0.0577801 (0.305)	-0.144228 (0.7701)	0.0439265 (0.2293)	0.169464 (0.9442)

Note: absolute t-values are reported in brackets. \* Indicates significance at the 90% level, \*\* Indicates significance at the 95% level, \*\*\* Indicates significance at the 99% level.

**Table 4: Long run coefficient estimates of Sweden export model**

Industry	Long run coefficient estimates			
	Constant	lnPIge	lnER	lnVol
Total export	4.8129 (0.5288)	2.0461* (1.731)	0.7754* (1.7942)	0.0178 (0.0703)
07 Metal ores	-19.4082 (0.1103)	5.6376 (0.5598)	2.6204 (0.3566)	0.016 (0.058)
17 Paper and paper products	8.4819 (0.4765)	1.0575** (2.1291)	0.4379 (1.4405)	0.0629 (0.271)
19 Coke and refined petroleum products	11.067 (0.1248)	-0.162 (0.713)	0.7785 (0.4209)	-0.1725 (0.5723)
20 Chemicals and chemical products	3.9425 (0.5409)	1.7909** (1.9901)	0.4793 (1.1549)	0.0435 (0.2228)
21 Basic pharmaceutical products and pharmaceutical preparations	4.2272 (0.1524)	0.925 (0.6088)	2.0054 (0.3963)	-0.1429 (0.3235)
24 Basic metals	-5.0816 (0.2573)	3.9989 (0.6768)	0.1919 (0.5149)	-0.0449 (0.1326)
26 Computer, electronic and optical products	9.4211 (0.3384)	0.3377 (1.4047)	0.9545 (1.2756)	-0.0232 (0.1211)
27 Electrical equipment	2.0871 (0.5004)	1.3616** (1.7725)	1.963 (1.27)	0.0133 (0.054)
28 Machinery and equipment	0.8371 (0.9688)	2.2471** (2.2388)	1.1727** (2.1924)	-0.0008 (0.0046)
29 Motor vehicles, trailers and semi-trailers	2.7359 (0.4634)	2.6989** (1.8906)	-0.838 (1.4325)	-0.0653 (0.3871)

*Note:* absolute t-values are reported in brackets. \* Indicates significance at the 90% level, \*\* Indicates significance at the 95% level, \*\*\* Indicates significance at the 99% level.

**Table 5: Diagnostic tests**

Industry	Diagnostic								
	F at optimal lags	ECM <sub>t-1</sub>	Adj R <sup>2</sup>	LM	RESET	Normality	B-P	CUSUM	CUSUMSQ
Total export	7.0038	-0.4802 (3.9542)	70%	0.8674	1.1441	27.8714	27.4365	S	S
07 Metal ores	4.4067	-0.2852 (3.6239)	48%	1.000	2.4466	4.32873	23.0026	S	S
17 Paper and paper products	4.2109	-0.6020 (4.3259)	56%	1.422	0.9990	0.391761	15.9096	S	S
19 Coke and refined petroleum products	0.0478*	-0.4683 (3.8781)	36%	1.0625	0.6977	20.926	42.379	S	U
20 Chemicals and chemical products	3.8328	-0.6542 (5.121)	48%	0.9239	1.5147	17.1457	21.6122	S	S
21 Basic pharmaceutical products and pharmaceutical preparations	0.4238*	-0.2640* (2.3606)	54%	0.1743	2.8024	1.87837	16.9383	S	S
24 Basic metals	4.6064	-0.290** (2.9431)	65%	0.6477	1.3418	3.23599	18.4342	S	S
26 Computer, electronic and optical products	0.1733*	-0.5107 (5.2114)	55%	0.9972	1.9777	3.84424	18.5365	S	S
27 Electrical equipment	9.7810	-0.4864 (4.0632)	57%	0.7712	1.6811	12.8961	76.0544	S	S
28 Machinery and equipment	24.2223	-0.8151 (5.7168)	62%	1.9889	1.2452	8.0843	25.7037	S	S
29 Motor vehicles, trailers and semi-trailers	0.9552*	-0.5886 (5.9968)	45%	2.3782	2.3406	13.2422	25.7989	S	S

Note: The upper (lower) bound critical values for the F-statistic and t-statistic with unrestricted intercept and no trend at the 10% level of significance are 3.77 (2.72) and 3.46 (2.57). Those number come from M. Hashem Pesaran, Yongcheol Shin, & Richard J. Smith, 2001 (Table CI (iii) Case III and Table CII (iii) Case III, p. 300).

(\*) means that no long run relationship exists. (\*\*) means that long run relationship is inconclusive.

Absolute t-values are reported in parathense

The Breusch-Pagan (B-P) test of heteroskedasticity is distributed as  $\chi^2$  with 12 degrees of freedom. At the 1% level of significance, its critical value is 26.217

The LM test of autocorrelation is distributed as F with (df1, df2) is (4; 100). At the 1% level of significance, its critical value is 3.480

Ramsey's RESET test for functional misspecification is distributed as F with (df1, df2) is (2; 120). Its critical at 1% significance level is 4.787 (at the 1% level of significance)

Normality of residual test is distributed as  $\chi^2$  with 2 degrees of freedom. At the 1% level of significance, its critical value is 9.210  
S stands for stable, U stands for unstable